

Aurora IV

Broadband for Alaska

A Pacific Dataport Inc. Venture



Overview

- Aurora IV
 - The RFPs are in
 - Strategic Partners are lining up
 - Great time to buy a satellite
- Alaska Plan—Clarification
 - New Middle Mile
 - Middle Mile Price Points
- A Sample Price Point

Aurora IV

Pacific Dataport Inc (PDI)

- PDI founded by Microcom
- \$150M project for affordable middle mile in rural Alaska
 - Ka band high throughput satellite designed for Alaska
 - Western orbital slot (140-154W)
 - Engineering—Space Partnership International
 - Financing—Continuum Technology Capital
- 30+Gbps of broadband capacity
- <\$500 Mbps
- Bandwidth for carriers, ISPs, cellular backhaul, direct to consumer, and fiber restoral

Aurora IV Status

- RFP responses from industry in review
- Equity raise in progress
- Major commitments from service providers pending
- Satellite contract award by end of 1Q2018
- Launch in 2Q/3Q 2020
- In service 4Q 2020



The Alaska Plan Question

- Will geosynchronous satellite facilities providing multiple gigabits per second of satellite capacity priced well below current middle mile prices (<\$500 Mbps):
 - 1 Be considered new middle mile facilities, the same as terrestrial or new generation satellite
 - 2 Trigger a review of performance plans of both wireline and wireless carriers
 - 3 Change the performance obligations of carriers served only by satellite



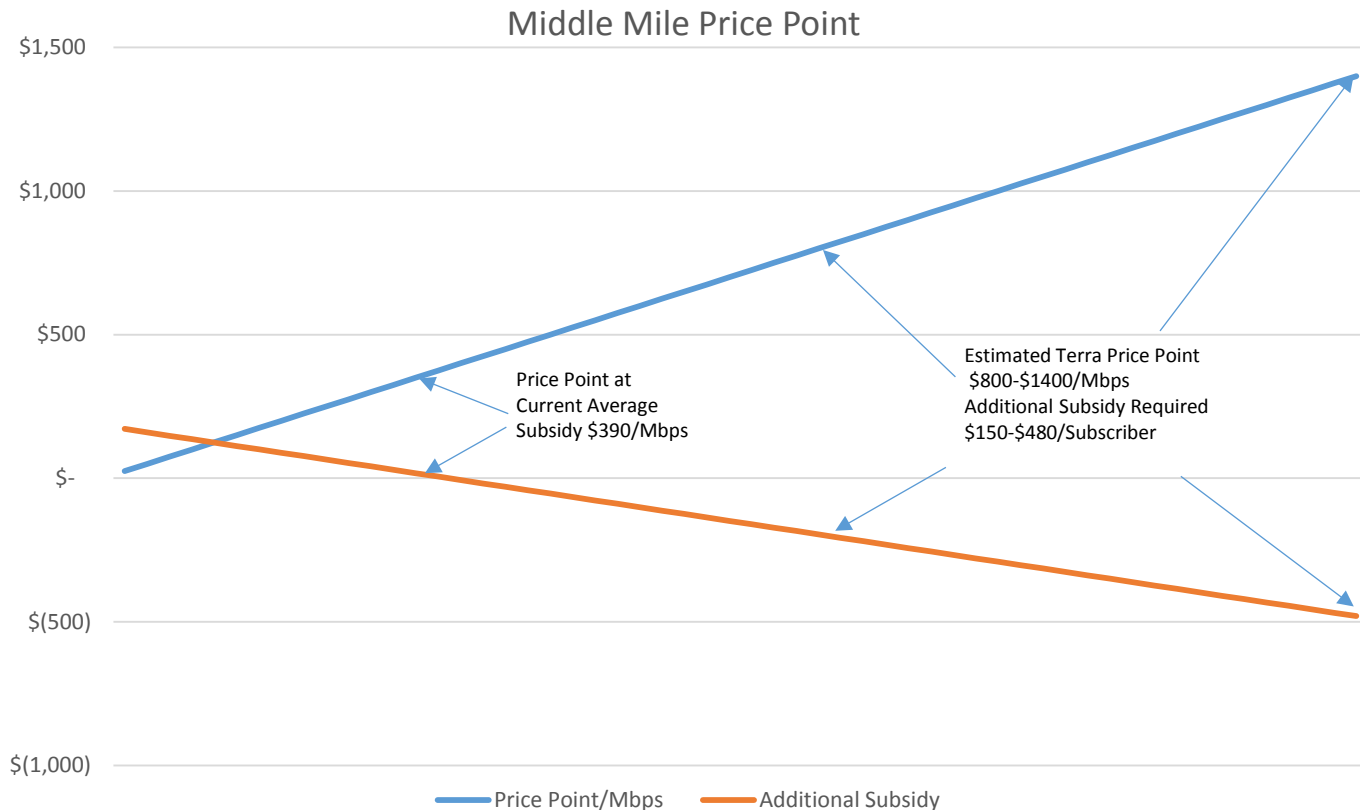
The Important Second Question

- Paragraph 25 of the FCC Report and Order for the Alaska Plan

“We direct the Bureau to work with carriers that seek to participate in the Alaska Plan to include objective metrics for determining when backhaul is available at a price point that would enable the carrier to offer 10/1 Mbps service.”

- What is the price point?

Sample Middle Mile Price Point



The Future of Alaska Broadband is Here!



The opportunity to get BROADBAND “Right” across Alaska

- Alaska Plan stove piped middle mile
- Never considered Ka HTS as part of solution—lowest cost
- Not a one horse race--multiple horses pulling together

